

AERC BOD meeting minutes January 11, 2021

President Nick Kohut DVM called the meeting to order at 8:05pm EST

Board members present on the call were Olin Balch DVM, Michael Campbell, Connie Caudill, Monica Chapman, Jessica Cobbley, Chalice Coward, Dawn Hilliard, Susan Garlinghouse DVM, Andrew Gerhard, Susan Kasemeyer, Nick Kohut DVM, Bob Marshall DVM, Mike Maul, Angie Mikkelson, Stephanie Palmer-DuRoss, John Parke, Maribel Paulson, Naomi Preston, Lisa Schneider, Mollie Krumlaw-Smith, Jan Stevens, Vance Stine, and Tim Worden. Also present were Executive Director Kathleen Henkel and Kyra DeMartini.

A motion to accept the agenda was made by Connie Caudill, seconded by Mollie Krumlaw-Smith. Motion passed.

Connie Caudill made a motion which was seconded by Jan Stevens to excuse Heather Reynolds, out of cell range, Gordie Cowan, work conflict, Christoph Schork, traveling and John Parke, work conflict. Motion passed. (John Parke was able to join the meeting at 8:30).

A motion was made to approve the 12/14/20 minutes by Vance Stine and seconded by Lisa Schneider. Motion passed.

The Statistical report was presented by Kathleen Henkel

Membership 1/8/2020	2423
Membership 1/8/2021	2512
Sanction fees 1/8/2020	\$8290
Sanction fees 1/8/2021	\$5990
Rider fees 1/8 /20	\$ 399
Rider fees 1/8/21	\$1636
New members as of 1/8/2020	102
New members as of 1/8/2021	107

Connie Caudill presented for the Sanctioning Committee a ride date change – Strawberry Fields ride dates of July 15, 16 & 17/21 (old dates were 7/3 – 8/2/20; 6/28-30/19; and 6/29-7/1/18). Dave Nicholson is the ride manager. Sanctioning Director Jan Stevens has approved the change. Motion passed.

Connie Caudill updated the Board on a proposal from the National Championship Committee. The committee would like to make the qualifications for entering the 100 a little less stringent due to Covid restricting some Western states in hosting AERC rides this past year. She asked for a straw vote on allowing the 100 mile qualifications to include back to back 50 mile rides. (2 days in a row). Nick Kohut DVM asked if anyone had any objections to voting on relaxing the qualifications at this meeting even though the two week notification wasn't given. With there being no objections, the Board voted in favor of the qualification change with one abstention.

Mollie Krumlaw-Smith gave a brief update on our 2020 performance in relation to our 2019 vs. 2020 comparison and 2020 compared to our revised budget performance. Due a great job of managing our

costs in 2020 we were able to come in favorable to our revised 2020 budget. Our revised budget for 2020 was a planned loss of (114)K, our actual for 2020 was only a loss of (9)K. This positive performance was due to our controlling costs, relocating the office, obtaining an SBA PPP loan (all of which should be forgiven), and our ability to hold rides in most states later in the season. When comparing our 2019 performance to 2020, for 2020 we had a loss of (51)K above line, compared to a favorable 3K in 2019. This variance was caused by a loss of rider fees of (55)K and membership fees of (25)K.

Our 2021 budget will be focused on balancing our above line operational costs paying close attention to membership numbers, rider fees, and the cost of holding our convention in a virtual format. The budget will be presented to the board once we have a better understanding of the costs of the convention.

Nick Kohut DVM reported that the Bylaws discussion and vote will be deferred until the February meeting. The Board is waiting to hear Chris Delfino's opinion on John Parke's bylaws tweaks.

Lisa Schneider requested to see a line by line comparison of the changes when we go over the bylaws.

At the direction of Nick Kohut DVM, the Sanctioning Directors updated the Board on the outlook of the rides in each of their regions. Some regions are hardly affected with their rides going strong. The West and Pacific Southwest Regions are struggling due to state restrictions on numbers allowed in a gathering along with the states of New Mexico and Oregon. The Directors' are optimistic that in the next few months things will be getting better and these regions will open up.

Lisa Schneider asked for a note to be added to the website that no national awards based on mileage would be given in 2020 due to the approved motion. Kathleen Henkel and Mike Maul indicated that they would add it.

Monica Chapman asked where are we with ALF? Kathleen Henkel stated that she is establishing a bank account soon. Connie Caudill asked if there has been a Board meeting and John Parke stated that there was no reason for one.

Lisa Schneider made a motion to adjourn at 9:05 pm, Olin Balch DVM seconded. Motion passed.

Respectfully submitted by Connie Caudill